

Piedmont AFS Chapter

www.afspiedmont.org

April 2014

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Greg Southerland Specialty Foundry Products (540)581-2522

Vice Chairman Donald McLain

Charlotte Pipe & Foundry Co. (704-348-5524

Second Vice Chairman

Michael Looby Inductotherm Corp. (609)257-7544

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Directors (Term Expires 2016)

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Jeff Gallagher Piedmont Foundry Supply, Inc.

Publicity Chairman Brad Robinson Primetrade, Inc.

Web Site Chairman

Aaron Romeo Primetrade, Inc. Past Chairman

James Sturgeon Conbraco Industries Hello to all AFS Piedmont Chapter Members and Friends

Now that my duty as Piedmont Chairman is almost completed I would like to take a moment and thank the board members for their support. Without their efforts we could not have accomplished the chapter goals and have as a successful year as we have had. A Resounding Thank You.

This year AFS Piedmont Chapter fulfilled its commitment to VT Fire with donations totaling \$40,000. This money will be used to help pay off the VT Fire mortgage. We also completed our commitment to the FEF with a donation of \$5000, which goes towards the scholarship endowment fund. We also were honored to give an additional \$3000 in scholarships to VT Fire students at the March meeting. If you attended this past meeting you can see that this money is funding some of the brightest students around. You should feel good knowing our industry is in their capable hands. Finally we will be awarding a \$1500 scholarship to a future college student. This is why the AFS Piedmont Chapter exists, to support the education of our future industry leaders. We thank all the chapter members and friends who helped make these goals reality.

Gosh I can't believe how quickly this year has gone by. It seems that just a few months ago I was worrying about how am I going to get all this done. I think this is a common thought for all soon to be AFS Piedmont Chairman. Well, to overcome pure panic I kept relying on 2 bits of wisdom that former chairmen shared with me. First Dave Sherman shared this with me at the last May outing, "The time will fly by", no truer words have ever been said. The other was by Don Brown, "It will all work out" which is of utmost importance to rely upon when you are planning and executing each meeting. I offer these words of encouragement to all future AFS Piedmont Chairman.

Now for a special announcement I am sure everybody will want to share in. Our friend and long time member Bob Currie of Charlotte Pipe will be hanging up his hard hat and replacing it with a golf hat. Yes, this is correct Bob intends to retire July 1st 2014. I am sure all who have met or worked with Bob will want to wish him well and good luck with his future endeavors. Bob we wish to thank you for the many years of service to the chapter and for your friendship.

I would like to thank all those that attended meetings this past year and to the many presenters for sharing their knowledge. Also wish to thank Leo Baran for attending the March meeting and sharing with us inspiring words with his presentation "Ambassador of the Casting Process". If you saw his presentation you can take heart the Piedmont Chapter is in lockstep with the AFS National Organization in our efforts to reach out and educate the future Foundry Men and Women.

Leo asked that I share this with you.

"Please congratulate your fellow officers and directors! The Piedmont Chapter can be very proud of their efforts locally and regionally. And as for Dr. Alan Druschitz - you have a real "gem!" Take good care of him! Thanks for the opportunity to attend and present."

We have a busy spring ahead of us so please mark your calendars and make plans to attend the next few meetings. The AFS Southeastern Regional is fast approaching (April 23rd thru 25th) in Chattanooga Tn. Please see the AFS Tennessee chapter website for more details. Also set aside May 15th and 16th for the annual Piedmont Chapter May outing. See the meeting announcement inside this Shakeout edition for more details. Sign up and reserve your room soon, as the hotel confirmation date is April 14th. As always Don Brown will have prepared a wonderful meeting for us to enjoy fellowship with new friends and build upon the memories with old friends.

Just a few more things to think about as you are making plans to attend future meetings. Ask a board member how you can serve the chapter. I promise you that it worth your time and efforts. Also bring a friend of the industry or co-worker with you to future events, introduce them to our members and encourage them to join the AFS. I cannot think of a better way to grow the Piedmont Chapter and the AFS National Organization than by YOU demonstrating your enthusiasm for the good work WE do.

In closing I would like to thank the Piedmont Chapter and Board Members for allowing me to lead them this past year. It truly was an honor to be vour chairman

Best Regards

Greg Southerland

AFS Piedmont Chairman

CHECK OUT WHAT'S NEW FOR MEETING REGISTRATION!!!!!!

Beginning with our January 2014 Chapter Meeting, you will be able to register **ON-LINE** if you choose to do so! The Chapter Board has approved the development and use of a new tool that will really automate and streamline our Registration process for our members, guests, and friends of the Piedmont Chapter who prefer to do things digitally. We are using a system managed by EVENTZILLA©.

You'll be receiving your regular Meeting Announcement emails from Mike Looby, and included in the email message will be a link for you to go directly to our Chapter Meeting Registration "event" site within Eventzilla©. It's easy to use, and user friendly. At the end of the Registration process, you'll have a choice of paying for your registration by credit card. Payments are handled through PayPalTM, so it's also easy and very secure. If you'd rather pay by check, you can select that option instead, and mail in your check.

If you'd like to continue sending your paper Registration Form and check by US Mail, you can certainly continue to do that- no problem.

We're here to serve, and to help make it easy for our Members, their Guests, and Friends of the Piedmont Chapter to attend and benefit from the Chapter Meetings and activities. Please communicate any feedback, comments, suggestions, etc. to me either by email: tkostilnik@comcast.net, or by phone: 706-302-4809.

Ted Kostilnik Registration Chairman

AFS Piedmont Chapter Meeting Notice May 15th and May 16th, 2014

Holiday Inn Hilton Head

1 South Forest Beach Drive, Hilton Head, S.C. 29928 Phone (843) 785-5126; Facsimile (843) 785-7753 Room Rates \$149.00 Single or Double

Rooms will be held at this rate until April 23, 2014

Please mention AFS Piedmont Chapter for this special rate

Thursday, May 15th 2014

8:00am Captains choice Tournament: Golden Bear CC at Indigo Run.
3:00pm Board Meeting

6:00p.m. Social Hour

7:00p.m. Dinner and Annual Chapter Meeting (Business Casual)

Guest Speaker Dave Williams CMI

Thursday May 15th

11am-2pm Wives Special Event CHEF'S EXPERIENCE

One Hot Mama's Restaurant Presented by Owner and Chef

Orchid Paulmeier. Some might recognize her from Food Channel's Next Food Network Star Season 7

Friday, May 16th 2014

8:00am The Roy Eggleston Memorial Tournament: Golden Bear CC Indigo Run.

2:00pm Luncheon and Presentation of Golf Awards poolside at the

Holiday Inn (you must be present to win)

PLEASE PRE-REGISTER:

Online Registration http://www.afspiedmont.org/ and clink on link provided.

Make checks payable to: AFS Piedmont Chapter Late registration fee: add \$10.00 after May 8th, 2014

Mail registration form and payment to: Ted Kostilnik

Specialty Foundry Products

166 Lumber Lane Mt Holly NC 28120

| \$95.00 x | _= |
|-----------|-------------------------------------|
| \$50.00 x | _= |
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| \$95.00 x | = |
| \$50.00 x | = |
| Total | |
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| Name | |
|------------------------|--|
| Company name | |
| Spouse/Guest Attending | |





81st AFS Southeastern Regional Conference

PATHWAY TO PROGRESS: CASTING THE FUTURE

April 23-25, 2014

The Chattanoogan Hotel ~ Historic Chattanooga, Tennessee



April 23
Golf Outing
Signal Mountain Golf & Country Club
Signal Mountain, Tennessee
www.smgcc.org
Welcome Reception and Joint Hospitality





April 24
Technical Session - Partial List of Speakers
Alfred Spada - Modern Castings
Chris Norch - AFS President
Mark Didion - Didion International
John Keough - Applied Processes
Bryant Esch - Waupaca Foundry
FEF Representative
Joint Hospitality Event
Spouses will receive a "Welcome Package" with visitors information



April 25
Facility Tour-TBA - Various venues are being considered
Friday Night Baseball - Chattanooga Lookouts vs Birmingham Barons
Two tickets to the National Cornbread Festival, held April 26-27
in downtown South Pittsburg, Tennessee



Updates will be posted at www.afs-tn.org
For additional information, contact
Randy Phillips 423/837-7180 • rphillips@lodgemfg.com
Larry Raydo 423/837-7180 • lraydo@lodgemfg.com

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www.afsinc.org



81st AFS Southeastern Regional Conference PATHWAY TO PROGRESS: CASTING THE FUTURE

ADVOCATE. EDUCATE. INNOVATE.



Wednesday-April 23rd

11:00 AM- Golf Event; Signal Mountain Golf & Country Club
5:30 PM- Evening Hospitality Event for all Registered Attendees and Spouse/Guest

Thursday- April 24th

8:00 AM – 4:00 PM- AM Presentations, Lunch, PM Presentations
Improving Leadership, Communication, Strategic Planning, Teamwork, and Education
8:00 AM – 4:00 PM- Spouse/ Guest Program

5:30 PM - 7:30 PM - Evening Hospitality Event for all Registered Attendees and Spouse/Guest - Southern Belle River Boat

Friday- April 25th

8:00 AM - 12:00 PM - Plant Tour- TBA
6:00 PM - Baseball Game - Chattanooga Lookouts vs. Birmingham Barons

Saturday- April 26th

9:00 AM - National Corn Bread Festival & Lodge Foundry Tour in Historic South Pittsburg, TN.

REGISTRATION INFORMATION

| Session Attendee Name(s): | | | E-mail: |
|-------------------------------|------------|-------------|-------------------------------------|
| Company: | | | Phone: |
| Spouse/Guest Name: | | | _(not attending Technical Sessions) |
| General Session Registration | \$265.00 x | =_ | Presenter- check here |
| Late (after 4/4) Registration | \$315.00 x | _= | Attending Ball Game Check Here: |
| Spouse Guest Registration | \$130.00 x | _= | |
| Golf Registration | \$90.00 x | _= | |
| Golf Requested Pairing with_ | | 5700 1000 3 | |

Please mail this Registration Form and Check made payable to "AFS Tennessee Chapter" to: Karen Dunegan (Dune4of5@aol.com) at Eureka Foundry, P.O Box 6039, Chattanooga, TN 37401 By April 4, 2014. THANK YOU for supporting AFS Southeast Regional.



Calling All Hands on Deck!!!!!!!

If you are a new member of the AFS Piedmont Chapter, or you are a long time member looking for a cause to volunteer your time towards, then you are most welcome to let your interests be known!

Please don't be shy or worse yet assume that you don't have the skills or the time to do any volunteer SER-VICE for your Chapter.

Make contact with any of your Chapter Officers or Directors listed on the front cover page of this newsletter and let us know you are interested in stepping forward! It doesn't take a lot of time, and it usually doesn't cost anything. This would even be a great way to participate in the activities of your Chapter even if you are unable to attend the scheduled meetings throughout the year.

We have a multitude of activities this year and we are not ashamed to ask for HELP. We are hosting the Southeast Regional Conference, we have meeting arrangements to be cared for, we have a mission of Member Outreach to accomplish, etc. With the use of modern technologies, anyone can participate no matter where you are!

"Volunteering" is much better than being "Assigned" to do something. It is much more rewarding!

DON'T SIT ON THE SIDELINES - BE AN ACTIVE CHAPTER MEMBER!!!!!

Support the Chapter's Mission of Education

Your Chapter website address is www.afspiedmont.org

Several companies have found value in being a Sponsor of the Chapter Website and by doing so have their company name and other key information shown on a special page of the Chapter Website.

The support received through monetary donation by the companies sponsoring the website is 100% used to further the Mission of Education that your Piedmont Chapter is dedicated to.

Metal Casting producers and Suppliers are invited and encouraged to participate in this worthy cause. The cost is minimal and the benefits can be tangible.

Please consider showing your support for the activities of your Piedmont Chapter by becoming a Website and Education Program Co-Sponsor.

Getting started is easy! Just contact Ryan LaCoursiere and he will take very good care of you!!

The future employees, managers, and owners in this metal casting industry are looking for you- and they don't use the Yellow Pages. They surf the NET, and linking up through the Piedmont Chapter will help them find you!!

Birmingham Chapter 2013-2014 Meeting Schedule

Date Event Location Tentative Speaker

Sat, August 24, 2013 Picnic & Mountain View Golf Outing Golf

Mon, September 9, 2013 Regular Meeting Anniston Bob Smith, President Lee Brass

Mon, October 14, 2013 Regular Meeting Wynfrey Hotel George Houghton, Senior

Engineer Carbide Industries

Mon, November 11, 2013 Regular Meeting Wynfrey Hotel Sharon Lovoy "Generations in the Workplace"

Mon, December 9, 2013 Christmas Party Wynfrey Hotel

Mon, January 13, 2014 Regular Meeting Wynfrey Hotel Bob Zeeb, VP Operations— U.S. Pipe

Mon, February 10, 2014 Regular Meeting Meridian, MS TBA

Mon, March 10, 2014 Regular Meeting Wynfrey Hotel TBA

Mon, April 14, 2014 Regular Meeting Wynfrey Hotel TBA / Student Casting Comp.

Mon, May 12, 2014 Regular Meeting Wynfrey Hotel Past Chairman & Awards

Check Birmingham Chapter Website http://afsbirmingham.org/wp/ for more details about the meetings.

AFS Southeast Regional Conference

Hosted By Tennessee Chapter April 23rd thru 25th in Chattanooga, TN.

Please check Tennessee Chapter website for more details on the Regional Conference and full listing of their meeting schedule. http://www.afs-tn.org/

"We Appreciate our Chapter Website Sponsors"

ABC Coke Company
Advanced Energy
Amcol Metalcasting
Charlotte Pipe and Foundry Company
Conbraco Industries, Inc. - Apollo Valves
Dauber Company, Inc.

DeLong Equipment Company
Disa

Dominion Metallurgical, Inc. Emsco, Inc.

Goldens' Foundry and Machine Co.

Grede Biscoe
HA International, LLC

Hunter Automated Machinery Inductotherm Corp. Miller and Company

Pangborn Corporation

Piedmont Foundry Supply, Inc.
Porter Warner

Reich Companies

Southern Cast Inc.

Specialty Foundry Products
Unimin Corporation

Wheelabrator

AFS Piedmont Chapter Officers – 2013 – 2014

Chairman

Greg Southerland

Southeast Sales Manager Specialty Foundry Products PO Box 97 Cloverdale, VA 24077-097 (540) 581-2522

gsoutherlandsfp@comcast.net

Vice Chairman

Donald McLain

Production Manager Charlotte Pipe & Foundry Co PO Box 35430 Charlotte, NC 28235-5430 (704) 348-5524 dmclain@charlottepipe.com

2nd Vice Chairman

Michael Looby

District Manager
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10 Indel Avenue
PO Box 157
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mlooby@inductotherm.com

Secretary

James Sturgeon

Assistant Foundry Manager
Conbraco Industries Inc
Steel Products Division
PO Box 1076
Conway, SC 29528
(843) 347-4666 Ext. 1182
(843) 424-6537 (Cell)
james.sturgeon@conbraco.com

Treasurer

Ryan LaCoursiere

VP North American Sales
Miller and Company
1538 12th Fairway Drive NW
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rlacoursiere@millerandco.com

Past Chairman

James Sturgeon

Assistant Foundry Manager Conbraco Industries Inc Steel Products Division

Directors (2014)

Jeff Gallagher

Sales

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Greg Hermeyer

Technical Sales Representative
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greg.hermeyer@HA-International.com

Ted Kostilnik

Regional Account Manager Specialty Foundry Products 302 West Jones Street Savannah, GA 31401-4218 (706) 302-4809 tkostillnik@comcast.net

Directors (2015)

Mike Hall

VP Operations
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Robbie Gallagher

Vice President
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James L. Lewis

Principal Engineer/Owner
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Directors (2016)

Ron Benjamin

Asst. Foundry Manager Conbraco Industries Inc.

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Allen Kolstad

Plant Manager Bingham & Taylor Corp.

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akolstad@binghamandtaylor.com

Joe Whiteside, Jr.

President

Metal Energies Inc.

1030 Cromwell Cove

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(770) 736-0090

joew@metalenergies.com

Committee Chairmen

Education Chairman

Paul Huffman

Dominion Metallurgical, Inc. phuffman@dom-met.com

Membership Chairman

Michael Looby

Inductotherm Corp.

mlooby@inductotherm.com

Shakeout Chairmen

Bob Currie & Shaun McGuirt

Charlotte Pipe & Foundry Co.

bcurrie@charlottepipe.com

smcguirt@charlottepipe.com

Registration Chairman

Jeff Gallagher

Piedmont Foundry Supply, Inc.

pfsjeff@ntelos.net

Website Chairman

Aaron Romeo

Primetrade, Inc.

aromeo@primetradeusa.com

Publicity Chairman

Brad Robinson

Primetrade, Inc.

brobinson@primetradeusa.com

AFS Personal Membership Application

Fax application to 847/824-7848

| | Idual \$70 Teaching Associate \$65 | |
|--|--|----------|
| ☐ Retired \$25 ☐ Student \$20 | □ International Technical \$195 | |
| Personal and Com | pany Information | |
| Name | Job Title | |
| Company/School Name | Department | |
| Business AddressP.O. Box | Bus. Phone () | |
| City/State/ProvinceZip+4E | mailCountry | |
| Home Address | Home Phone () | |
| City/State/ProvinceZip+4E | mailCountry | |
| DOES YOUR COMPANY OPERATE A METALCASTING PLANT OR DEPARTMENT? | S □ NO | |
| I desire affiliation with the following AFS CHAPTER | Application Sponsored by | |
| Compai | y Data | |
| 1) In the box below, please Indicate from the list below the code that best describes the primary business of your company: A. Producer of Metal Castings (foundry, discaster, etc.) B. Pattern and Tooling Shop G. Educational Institute/Faculty/ C. Supplier of Metalcasting Equipment, Raw Materials or Services H. U.S./Foreign Government/Military D. Consultant/Consulting Engineer O. Other | 2) In the boxes below, please Indicate from the list below the three primary metals in which your firm is involved: A. Iron B. Steel C. Aluminum D. Copper-Base (brass, bronze, etc.) Choose Up To Three Choose Up To Three 4) In the boxes below, indicate from the list below the one code that best describes your job responsibility: A. Administration/Management B. Casting Buyer/Designer C. Cleaning/Finishing/Shipping D. Computer/Data Processing E. Cost Estimating F. Coremaking G. Environmental/Safety H. Finance/Accounting I. Gating & Risering J. Heat Treating K. Industrial Engineering L. Machining Choose Up To Three To Three E. Magnesium F. Zinc O. Other (t.e. Nonferrous metals-piec (t.e. Nonferrous me | nt 9 |
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| CHECK FOR \$ ENCLOSED CHARGE TO American Express (U.S. funds only) The following information is required in order to charge your of Account No Exp. Da I wish to receive MODERN CASTING monthly. I IYES INO Sensitive MODERN CASTING, application must be signed as | d Mail to Firm I Home and YES box checked above. | ty |
| DATESIGNATURE | Chicago, IL 60678-135 | 1 Opr |
| Phone: 847/824-0181 • 800/537-4237 • Fax: 847/824-7848 | | |



MARK YOUR CALENDARS NOW TO MAKE THESE 2014 CHAPTER MEETINGS





Piedmont Chapter Meeting Schedule 2014 Meeting Schedule

| Date | Location | Topic | Tour |
|-----------|----------------|---------------------------|------|
| May 15/16 | Hilton Head SC | Field Survey and Analysis | TBA |

Shakeout Newsletter

Please send announcements, news about members, committee reports, or any items of interest for the Shakeout to:

Shaun McGuirt
Charlotte Pipe & Foundry Co.
P.O. Box 35430
Charlotte, NC 28235

E-mail: smcguirt@charlottepipe.com

Deadline for Articles in the next ShakeOut: August 1, 2014